

INTERNATIONAL FED GOV FIELD REP

Make it Cool....Make it Solid....Make it Happen!!

Benchmade Knife Company is a world leader in the design, manufacture and sales of hand-held specialty folding and fixed blade cutlery for the outdoor sports, military, police, and collector markets. We are committed to innovation, performance, and the highest standards of quality. Everyday, around the globe, sportsmen and professionals alike rely on Benchmade products to get the job done. Our state of the art facility and headquarters is located in Oregon City, 30 minutes from downtown Portland, OR.

Our 150 employees are continuously developing new mechanisms and processes to keep us ahead of the competition. From design concept to first production, we take great pride in delivering new products into the market within an aggressive development window while holding every product that comes out of Benchmade's factory to the highest standards.

Our growth is driving this great opportunity to add an **International Fed Gov Field Representative (IFGFR)** within our Sales department. This position will have primary responsibility for implementing our sales strategy in international markets, including developing relationships with key groups on both international Military and Federal Law Enforcement installations to ensure familiarity with Benchmade's capabilities and product offering. The **IFGFR** will travel at least 40% of the time to international military and federal law enforcement installations, tactical show /events, coordinating with key customers and government agencies. The IFGFR is also responsible for in field service, and technical assistance.

In order to achieve these goals, the **IFGFR** must have in-depth understanding of international Acquisition and Procurement cycles, and readily demonstrate the ability to apply their tactical and administrative military experience to technical product/equipment issues, as well as military procurement and test/evaluation issues. Such experience is essential to effectively support the tactical produce sales objectives of Benchmade Knife Company.

The ideal candidate will thrive in a dynamic environment where creating and maintaining outstanding working relationships with our customer base is well understood. Qualified candidates will have:

- 4 years degree in related field, or additional direct and equivalent work experience.
- 3 years in Law Enforcement (State or Federal) or Military Police exp.; Special Forces or Federal SWAT exp. preferred
- Possess or be able to obtain passport for international travel within 45 days of hire.
- Possess current driver license with good driving record.
- Excellent organizational, interpersonal, written and verbal skills
- Proficient with Tactical Weapons and Tactical knowledge base.
- Working Knowledge of Microsoft Office Suite.
- Pass Benchmade's Field Technician Course.
- Physically capable of participating in Military & Law Enforcement training drills/movements.
- Position based at Corporate Headquarters, Oregon City, Oregon, requiring the incumbent to reside in the immediate area when not traveling for on-going training purposes. However, consideration of out-of – state residency will be made for an outstandingly qualified individual willing to temporarily reside locally for initial and on-going training.
- Foreign language skill(s) a plus.

We are poised for even more exciting opportunities, innovations and ongoing total world-class quality. This is an exciting time to be part of a company on the cusp of even greater success. Qualified candidates please visit our website www.benchmade.com, click on the Careers tab, and complete our application. Be sure to attach your resume and cover letter.

Benchmade Knife Company values diversity in its work force and is committed to Equal Employment Opportunity, Affirmative Action, and compliance with the Americans with Disabilities Act.